



# CIPIO PARTNERS

European Growth Capital and Minority Buyouts for Technology Companies

## Principal (m/f/d) in Munich

Founded in 2003, Cipro Partners has been backing European growth stage technology companies for 20 years. We are providing growth capital and minority buyout solutions to technology companies that have outgrown the venture stage and need a strong partner to fund their further growth. We are an independent and partner-owned firm with decades of investment and operational experience in the global technology industry. We operate as one team, work closely with entrepreneurs and can take decisions quickly.

We are looking for a **Principal** to strengthen our investment team **in Munich** as soon as possible. A successful candidate can grow into a partner-level role in our expanding firm.

### Tasks:

- Deal origination through outbound campaigns and existing contacts with entrepreneurs, VC investors and M&A advisors
- Marketing of Cipro Partners through attendance at networking events and industry conferences
- Leading transactions and closely working with Cipro's partners on deal qualification, negotiation and due diligence.
- Leading due-diligence projects, conducting most business due diligence yourself, while coordinating internal and external experts for technology, finance, legal and tax
- Representing the firm on the supervisory or advisory boards of portfolio companies

### Candidate profile:

- Highly analytical, sharp, curious and detail-minded intellect
- High energy, a self-starter with strong drive, an outgoing, empathic personality and strong networking skills
- First class university degree. Additional MBA from Tier 1 Business School would be an advantage
- Deep understanding of a specific segment of the IT industry, ideally the software market
- Minimum of 4 years transaction and investment experience from working in VC/PE funds
- Additionally, experience from working in technology focused investment banks, tier 1 management consultancies or Big 4 transaction services groups or operational experience in start-up or a larger technology company would be an advantage
- German language skills. Native or near-native English language skills are required

Please send your application to: [recruiting@cipiopartners.com](mailto:recruiting@cipiopartners.com).