



CIPIO PARTNERS

European Growth Capital and Minority Buyouts for Technology Companies

Principal (m/f/d) in Paris

Founded in 2003, Cipio Partners has been backing European growth stage technology companies for almost 20 years. We are providing growth capital and minority buyout solutions to technology companies that have outgrown the venture stage and need a strong partner fund their further growth. We are an independent and partner-owned firm with decades of investment and operational experience in the global technology industry. We operate as one team, work closely with entrepreneurs and can take decisions quickly.

Cipio Partners has been active in the French market for many years. We are well connected in the French technology ecosystem and have completed numerous successful transactions. We are now looking for a **Principal** to step up our local presence **in Paris as soon as possible**. A successful candidate will have the opportunity to grow into a partner-level role in our expanding firm.

Tasks:

- Deal origination through existing contacts with entrepreneurs, VC investors and M&A advisors and outbound campaigns
- Marketing of Cipio Partners through attendance at networking events and industry conferences
- Leading transactions and closely working with Cipio's partners on deal qualification, negotiation and due diligence
- Leading due-diligence projects, conducting most business due diligence yourself, while coordinating internal and external experts for technology, finance, legal and tax
- Representing the firm on the supervisory or advisory boards of portfolio companies

Candidate profile:

- Highly analytical, sharp, curious and detail-minded intellect.
- High energy, a self-starter with strong drive, an outgoing, empathic personality and strong networking skills
- First class university degree. Additional MBA from Tier 1 Business School would be an advantage

- Deep understanding of a specific segment of the IT industry, ideally the software market
- Minimum of 4 years transaction and investment experience from working in VC/PE funds
- Additionally, experience from working in technology focused investment banks, tier 1 management consultancies or Big 4 transaction services groups or operational experience in start-up or a larger technology company would be an advantage
- International education and professional career
- Native or near-native French and English language skills. German language skills are preferred but not mandatory.

Please send your application to: recruiting@cipiopartners.com.